

Pull out your current policy and check the box next to any coverage you can confirm is already in place — anything unchecked is worth a quick conversation with your advisor. Coverage checklist for job shops and contract machining. Priorities reflect typical exposure; confirm against industries served.

CORE **PREVALENT** **SITUATIONAL** — Core: almost always needed · Prevalent: commonly carried by businesses in this class · Situational: depends on specific exposure

COVERAGE	WHY THIS BUSINESS NEEDS IT	PRIORITY
☐ Products & Completed Operations Liability	Covers injuries from products sold, for years after the sale — the core coverage for manufacturers.	CORE
☐ Aircraft Products Liability	Needed if parts go into aircraft — standard products coverage often excludes aviation.	SITUATIONAL
☐ Commercial Property & Business Income (incl. Equipment Breakdown)	Covers the plant, machinery, stock, and lost income after a loss.	CORE
☐ Umbrella / Excess Liability	Adds limits for a critical part failure.	PREVALENT
☐ Workers' Compensation	Required in most states; machinery injuries drive the largest claims.	CORE

COMMON COVERAGE GAP FOR THIS CLASS

The most commonly missed gap for this class is the aircraft-products exclusion. Many products policies exclude parts that end up in aircraft, so shops serving aerospace customers may have no coverage for their riskiest work. Shops should confirm aircraft products coverage where needed, keep first-article inspections and material certs, and review purchase-order terms that shift design responsibility to the shop.

IMPORTANT — PLEASE READ

This checklist is a free educational tool from Cory Washington & Co. to help you review your own coverage and have a more informed conversation with a licensed insurance professional. It is general information only — not insurance, legal, or financial advice, and not a recommendation to buy, change, or cancel any policy. The Core / Prevalent / Situational labels describe general patterns observed for this class of business — what is commonly carried, not a personalized recommendation or needs analysis for your specific operations. Coverage terms, availability, limits, and requirements vary by policy, carrier, and state, and only the language in your actual policy governs what is and isn't covered. Checking or leaving blank any item above does not indicate that you are adequately insured or under-insured. Using this checklist does not create a client, agency, or fiduciary relationship. Always consult a licensed professional about your specific situation.