EQUIPMENT & TOOL RENTAL — COVERAGE CHECKLIST

Pull out your current policy and check the box next to any coverage you can confirm is already in place — anything unchecked is worth a quick conversation with your advisor. Coverage checklist for equipment and tool rental companies. Priorities reflect typical exposure for this class; confirm against your actual operations.

CORE **PREVALENT** **SITUATIONAL** — *Core: almost always needed · Prevalent: commonly carried by businesses in this class · Situational: depends on specific exposure*

	COVERAGE	WHY THIS BUSINESS NEEDS IT	PRIORITY
☐	**General Liability (Incl. Products-Completed Ops)**	Covers renters and bystanders hurt by equipment you rented out.	CORE
☐	**Rental Equipment Floater (Inland Marine)**	Covers your fleet against theft, conversion, and damage at customer sites.	CORE
☐	**Commercial Auto**	Covers delivery trucks and trailers hauling equipment.	CORE
☐	**Umbrella / Excess Liability**	Rental verdicts have reached $9.6 million and $20 million.	CORE
☐	**Workers' Compensation**	Covers mechanics, yard staff, and delivery drivers.	CORE
☐	**Commercial Property**	Covers the store, shop, and parts inventory.	CORE
☐	**Damage Waiver Backing Policy**	Insures the damage waiver you sell, which is not itself insurance.	PREVALENT
☐	**Motor Truck Cargo**	Covers equipment while loaded on your trucks.	PREVALENT
☐	**Contractual Liability Review**	Confirms the indemnity in your rental contract is covered.	PREVALENT
☐	**Operated Equipment / Riggers Liability**	Needed if you rent equipment with an operator.	SITUATIONAL

COMMON COVERAGE GAP FOR THIS CLASS

The gap most often missed by rental companies is relying on the renter's insurance. Courts have sometimes enforced rental contracts that shift accidents to the renter, but after a $20 million track-loader verdict a Pennsylvania court refused to make the lessee's insurer cover the rental company. Your own policy and records are the real defense: carry adequate limits, keep inspection records by unit, and verify renter certificates before release.

IMPORTANT — PLEASE READ

This checklist is a free educational tool from Cory Washington & Co. to help you review your own coverage and have a more informed conversation with a licensed insurance professional. It is general information only — not insurance, legal, or financial advice, and not a recommendation to buy, change, or cancel any policy. The Core / Prevalent / Situational labels describe general patterns observed for this class of business — what is commonly carried, not a personalized recommendation or needs analysis for your specific operations. Coverage terms, availability, limits, and requirements vary by policy, carrier, and state, and only the language in your actual policy governs what is and isn't covered. Checking or leaving blank any item above does not indicate that you are adequately insured or under-insured. Using this checklist does not create a client, agency, or fiduciary relationship. Always consult a licensed professional about your specific situation.

This checklist is an educational self-review tool. It affords no coverage and is not insurance, legal, or financial advice.