

For manufacturers and brand owners of sporting goods, fitness equipment, and outdoor recreation products, including brands that contract production overseas. Retail stores use CWCO-SUP-SPORTGOODS, distributors use CWCO-SUP-SPORTDIST, and firearms makers use CWCO-SUP-FIREARMMFG. Complete with ACORD 125, 126, and 140. Attach a product list with sales by category, warning labels and instructions for the highest-risk products, test reports, and five years of loss runs.

1

APPLICANT / BUSINESS INFORMATION

LEGAL BUSINESS NAME

DBA / BRAND NAMES

FEIN

YEARS IN BUSINESS

PLANT / OFFICE ADDRESS

CITY / STATE / ZIP

WEBSITE

Entity type:

☐ Sole proprietor

☐ Partnership

☐ LLC

☐ Corporation

PRIMARY CONTACT / TITLE

PHONE

EMAIL

Production model (check all that apply):

☐ Own U.S. plant

☐ Own plant outside U.S.

☐ U.S. contract manufacturer

☐ Overseas contract factory

☐ Private label for retailers

2

OPERATIONS

DESCRIBE THE PRODUCTS MADE, WHO USES THEM, AND WHERE THEY ARE SOLD

PRODUCT CATEGORY	% OF SALES	ANNUAL UNITS SOLD	MADE WHERE

Categories: helmets and protective gear; fitness machines and weights; treadmills and connected fitness; team sports equipment; bikes, scooters, and skates; water sports and boats; climbing and fall protection; camping and outdoor; trampolines and playground; apparel and footwear.

Sales channels (check all that apply):

☐ Sporting goods retailers

☐ Mass merchants

☐ Own website

☐ Amazon / marketplaces

☐ Schools and teams

☐ Gyms and commercial facilities

☐ Export

2-1 Are any products sold for use by children under 12?

☐ Yes ☐ No

IF YES, EXPLAIN

2-2 Are any products sold to commercial gyms, schools, or teams for institutional use?

☐ Yes ☐ No

IF YES, EXPLAIN

3

EXPOSURE & RISK QUESTIONS — PRODUCT DESIGN & SAFETY

CPSC fined Cybex \$7.95 million for not promptly reporting weld and bar failures that caused paralysis and vision loss. In 2025, about 3.8 million adjustable dumbbells were recalled after 111 injuries, and the original maker's bankruptcy left the successor to fund the fix.

3-1 Does the applicant make helmets or other head protection?

☐ Yes ☐ No

IF YES, EXPLAIN

3-2 If yes to 3-1, is every helmet certified to the applicable NOCSAE, ASTM, or CPSC standard?

☐ Yes ☐ No

IF NO, EXPLAIN

3-3 Does the applicant make weight-bearing fitness machines, benches, or racks?

☐ Yes ☐ No

IF YES, EXPLAIN

3-4 Does the applicant make motorized or battery-powered products (treadmills, e-bikes, scooters)? ☐ Yes ☐ No
IF YES, EXPLAIN

3-5 If yes to 3-4, are lithium-ion batteries certified to UL 2271, UL 2849, or a similar standard? ☐ Yes ☐ No
IF NO, EXPLAIN

3-6 Does the applicant make climbing, fall protection, or other life-safety gear? ☐ Yes ☐ No
IF YES, EXPLAIN

3-7 Does the applicant make trampolines, playground equipment, or water sports gear? ☐ Yes ☐ No
IF YES, EXPLAIN

3-8 Are new products tested by an independent lab before launch? ☐ Yes ☐ No
IF NO, EXPLAIN

3-9 Are warnings and instructions reviewed by counsel or a safety consultant? ☐ Yes ☐ No
IF NO, EXPLAIN

3-10 Does marketing make performance or safety claims (e.g., "reduces concussions")? ☐ Yes ☐ No
IF YES, EXPLAIN

4 EXPOSURE & RISK QUESTIONS — REPORTING, SOURCING & PLANT

4-1 Is there a written procedure for deciding within 24 hours whether a complaint must be reported to CPSC? ☐ Yes ☐ No
IF NO, EXPLAIN

4-2 Has the applicant filed a CPSC report or conducted a recall in the past 5 years? ☐ Yes ☐ No
IF YES, EXPLAIN

4-3 Are customer complaints and injury reports logged in one central system? ☐ Yes ☐ No
IF NO, EXPLAIN

4-4 Do overseas contract factories carry U.S. products liability insurance naming the applicant? ☐ Yes ☐ No
IF NO, EXPLAIN

4-5 Are overseas factories audited for quality at least once a year? ☐ Yes ☐ No
IF NO, EXPLAIN

4-6 Can each product be traced to its production lot? ☐ Yes ☐ No
IF NO, EXPLAIN

4-7 Does the applicant's own plant use welding, painting, or composite molding? ☐ Yes ☐ No
IF YES, EXPLAIN

4-8 Is the plant or warehouse sprinklered? ☐ Yes ☐ No
IF NO, EXPLAIN

4-9 Does the applicant sponsor athletes, teams, or events? ☐ Yes ☐ No
IF YES, EXPLAIN

5 PAYROLL, SALES & REVENUE

ANNUAL GROSS SALES (\$)	U.S. SALES (\$)	EXPORT SALES (\$)
TOTAL ANNUAL PAYROLL (\$)	PLANT EMPLOYEES	PROJECTED SALES — NEXT 12 MONTHS (\$)

6 PRIOR INSURANCE & LOSS HISTORY

Attach currently valued loss runs for the last 5 years.

GL / PRODUCTS CARRIER / LIMIT

PRODUCTS DEDUCTIBLE / SIR

UMBRELLA CARRIER / LIMIT

DATE OF LOSS	PRODUCT / DESCRIPTION	TOTAL INCURRED (\$)	OPEN / CLOSED

6-1 Has the applicant been sued over an injury caused by one of its products in the past 5 years?

☐ Yes ☐ No

IF YES, EXPLAIN

6-2 Has any coverage been declined, cancelled, or non-renewed?

☐ Yes ☐ No

IF YES, EXPLAIN

6-3 Is the applicant aware of any incident or circumstance that could give rise to a claim?

☐ Yes ☐ No

IF YES, EXPLAIN

7 RISK MANAGEMENT & SAFETY

7-1 Is there a written recall plan naming who decides and how customers are notified?

☐ Yes ☐ No

IF NO, EXPLAIN

7-2 Do retailers and distributors receive vendor's endorsements on the applicant's policy?

☐ Yes ☐ No

IF YES, EXPLAIN

7-3 Are design changes reviewed for safety before release?

☐ Yes ☐ No

IF NO, EXPLAIN

8 SIGNATURE & FRAUD WARNING

The undersigned declares that the statements and answers given in this supplemental are true, complete and correct to the best of their knowledge, and that no material fact has been withheld or misstated. The applicant agrees that this supplemental, together with all ACORD applications and attachments, forms the basis of any submission to insurers and may be relied upon by them. Signing this supplemental does not bind coverage. This supplemental is an intake document prepared by Cory Washington & Co. LLC to support carrier submission; it does not itself provide coverage.

FRAUD NOTICE: Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance containing any materially false information, or conceals for the purpose of misleading information concerning any fact material thereto, may be committing a fraudulent insurance act, which is a crime and may subject such person to criminal and civil penalties. State-specific fraud warnings appear on the insurer's application.

APPLICANT / AUTHORIZED SIGNATURE (TYPE FULL NAME)

TITLE

DATE

PRODUCER — CORY WASHINGTON & CO. LLC

PRODUCER SIGNATURE (TYPE FULL NAME)

DATE