

Covers retail pool and spa supply stores: chemical sales, water testing, equipment and parts, hot tub and spa sales, and chemical delivery. Pool building and service routes performed by the applicant are a separate operation and need a separate contractor application. Complete with ACORD 125/126/140. Attach a chemical storage plan and any fire marshal hazardous materials permit.

1 APPLICANT / BUSINESS INFORMATION

LEGAL BUSINESS NAME	DBA / STORE NAME	FEIN	YEARS IN BUSINESS
STORE ADDRESS	CITY / STATE / ZIP	WEBSITE	

Entity type:
☐ Sole proprietor ☐ Partnership ☐ LLC ☐ Corporation

PRIMARY CONTACT / TITLE	PHONE	EMAIL

HAZARDOUS MATERIALS PERMIT NO. (IF ANY)	FRANCHISE / DEALER AFFILIATION

2 OPERATIONS

DESCRIPTION OF OPERATIONS (PRODUCTS, SERVICES, DELIVERY AREA, WAREHOUSE, SEASONALITY)

REVENUE SOURCE	% OF ANNUAL REVENUE

Sources: sanitizers and chemicals; equipment and parts; hot tubs and spas; above-ground pools; water testing; chemical delivery; service or repair (if any).

Size and volume:

Stores Warehouses Delivery vehicles Water tests per year Employees at peak season

2-1 Does the applicant also build, open, close, or service pools or spas for customers? ☐ Yes ☐ No
 IF YES, EXPLAIN

Pool service and construction are a separate operation and require a separate contractor application.

2-2 Does the applicant sell or deliver hot tubs and spas, including electrical hookup or setup? ☐ Yes ☐ No
 IF YES, EXPLAIN

3 EXPOSURE & RISK QUESTIONS — CHEMICAL STORAGE & FIRE

Pool oxidizers such as calcium hypochlorite can ignite or react violently with water, heat, or incompatible chemicals. A 2011 fire that began in a pool supply company's calcium hypochlorite room in Dallas caused over \$9 million in damage.

MAX CALCIUM HYPOCHLORITE ON HAND (LB)	MAX TRICHLOR / DICHLOR ON HAND (LB)	MAX ACIDS (GAL)

3-1	Are chemical quantities within fire-code limits for each control area, with a hazardous materials permit where required?	☐ Yes ☐ No
IF YES, EXPLAIN		
3-2	Are incompatible chemicals (calcium hypochlorite, trichlor, acids) separated by distance, noncombustible partitions, or approved cabinets?	☐ Yes ☐ No
IF YES, EXPLAIN		
3-3	Is chemical storage kept dry, away from roof leaks, sprinkler-sensitive areas, heat sources, and combustible products?	☐ Yes ☐ No
IF YES, EXPLAIN		
3-4	Is the store and warehouse sprinklered to the density required for oxidizer storage, and has it been reviewed since any layout change?	☐ Yes ☐ No
IF YES, EXPLAIN		
3-5	Are only water or foam extinguishers used near chlorine and bromine chemicals, with NFPA 704 signs posted?	☐ Yes ☐ No
IF YES, EXPLAIN		
3-6	Are damaged or leaking containers isolated and disposed of through a licensed hazardous waste vendor?	☐ Yes ☐ No
IF YES, EXPLAIN		
3-7	In the past 5 years, has any site had a chemical fire, reaction, spill, or release of chlorine gas?	☐ Yes ☐ No
IF YES, EXPLAIN		

4 EXPOSURE & RISK QUESTIONS — WATER TESTING, ADVICE & PRODUCTS

CDC estimates pool chemical injuries sent people to emergency departments 13,508 times in 2015-2017, mostly at homes. A store that tests water and tells customers how much chemical to add takes on advice exposure.

4-1	Does the store test customers' water and give written dosing instructions?	☐ Yes ☐ No
IF YES, EXPLAIN		
4-2	Are staff who give dosing advice trained and certified (e.g., pool operator or water-chemistry certification)?	☐ Yes ☐ No
IF YES, EXPLAIN		
4-3	Are chemicals sold with warnings about mixing, adding water to chemical, and storage at home?	☐ Yes ☐ No
IF YES, EXPLAIN		
4-4	Does the store repackage, relabel, or sell chemicals under its own brand?	☐ Yes ☐ No
IF YES, EXPLAIN		
4-5	Does the store sell drain covers, pumps, or other parts subject to the Virginia Graeme Baker Pool & Spa Safety Act?	☐ Yes ☐ No
IF YES, EXPLAIN		
4-6	In the past 5 years, has a customer claimed injury, property damage, or a damaged pool or spa from a product or advice?	☐ Yes ☐ No
IF YES, EXPLAIN		

5 EXPOSURE & RISK QUESTIONS — DELIVERY & TRANSPORT

5-1	Does the applicant deliver chemicals, and are drivers trained in hazardous materials transport where quantities require it?	☐ Yes ☐ No
IF YES, EXPLAIN		
5-2	Are chemicals secured and separated in vehicles to prevent mixing in a crash or spill?	☐ Yes ☐ No
IF YES, EXPLAIN		
5-3	Are motor vehicle records reviewed before hire and annually for every driver?	☐ Yes ☐ No
IF YES, EXPLAIN		

6 PAYROLL, SALES & REVENUE

TOTAL ANNUAL PAYROLL (\$, ILLUSTRATIVE)	NUMBER OF EMPLOYEES	NUMBER OF SEASONAL EMPLOYEES
PROJECTED ANNUAL GROSS SALES (\$, ILLUSTRATIVE)	PRIOR YEAR SALES (\$, ILLUSTRATIVE)	CHEMICAL SALES (\$, ILLUSTRATIVE)

7 PRIOR INSURANCE & LOSS HISTORY

Attach currently-valued loss runs for the last 5 years.

CURRENT PROPERTY / GL CARRIER

CURRENT POLLUTION COVERAGE (IF ANY)

CURRENT PRODUCTS AGGREGATE

7-1 Has any carrier declined, cancelled, or non-renewed coverage for this operation in the last 5 years?

☐ Yes ☐ No

IF YES, EXPLAIN

7-2 Does the GL policy exclude pollution in a way that would apply to a chlorine gas release or chemical spill?

☐ Yes ☐ No

IF YES, EXPLAIN

DATE OF LOSS	DESCRIPTION	TOTAL INCURRED (\$, ILLUSTRATIVE)	OPEN / CLOSED

7-3 Is the applicant aware of any incident, complaint, or circumstance not yet resulting in a claim that could reasonably give rise to one?

☐ Yes ☐ No

IF YES, EXPLAIN

8 RISK MANAGEMENT & SAFETY

8-1 Are staff trained annually on chemical handling, spill response, and evacuation, with Safety Data Sheets available?

☐ Yes ☐ No

IF YES, EXPLAIN

8-2 Is there a written emergency plan for a chemical fire or gas release shared with the local fire department?

☐ Yes ☐ No

IF YES, EXPLAIN

8-3 Are chemical storage areas inspected and logged weekly during peak season?

☐ Yes ☐ No

IF YES, EXPLAIN

9 SIGNATURE & FRAUD WARNING

The undersigned declares that the statements and answers given in this supplemental are true, complete and correct to the best of their knowledge, and that no material fact has been withheld or misstated. The applicant agrees that this supplemental, together with all ACORD applications and attachments, forms the basis of any submission to insurers and may be relied upon by them. Signing this supplemental does not bind coverage. This supplemental is an intake document prepared by Cory Washington & Co. LLC to support carrier submission; it does not itself provide coverage.

FRAUD NOTICE: Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance containing any materially false information, or conceals for the purpose of misleading information concerning any fact material thereto, commits a fraudulent insurance act, which is a crime and subjects such person to criminal and civil penalties. (State-specific fraud warnings apply; see state amendatory notice.)

APPLICANT / AUTHORIZED SIGNATURE (TYPE FULL NAME)

TITLE

DATE

PRODUCER — CORY WASHINGTON & CO. LLC

PRODUCER SIGNATURE (TYPE FULL NAME)

DATE