MOBILE / MANUFACTURED HOME DEALER SUPPLEMENTAL

For manufactured and mobile home retailers selling new, used, and modular homes from a lot, with delivery, installation, set-up, and warranty service. Parks use CWCO-SUP-MHP. Complete with ACORD 125, 126, 127 (vehicles), and 140. Attach a floor plan or site plan, a lot inventory schedule, and five years of loss runs.

1 APPLICANT / BUSINESS INFORMATION

LEGAL BUSINESS NAME | DBA / STORE NAME | FEIN | YEARS IN BUSINESS

STORE ADDRESS | CITY / STATE / ZIP | WEBSITE

Entity type:

☐ Sole proprietor ☐ Partnership ☐ LLC ☐ Corporation ☐ Franchise

PRIMARY CONTACT / TITLE | PHONE | EMAIL

NUMBER OF LOCATIONS | BUILDING OWNED OR LEASED | HOURS OF OPERATION

2 OPERATIONS

Products and services (check all that apply):

☐ New HUD-code homes ☐ Used / repo homes ☐ Modular homes ☐ Delivery / transport ☐ Installation / set-up

☐ Foundations / skirting ☐ Decks and steps ☐ Utility hookups ☐ Warranty service

HOMES SOLD PER YEAR | INSTALLED BY OWN CREWS (%) | MODEL HOMES ON LOT

SALES AREA (SQ. FT.) | ONLINE / PHONE SALES (%) | PRODUCTS IMPORTED DIRECTLY (%)

2-1 Does the store sell products under its own brand or private label? ☐ Yes ☐ No
IF YES, EXPLAIN

2-2 Does the store import any products directly from a foreign manufacturer? ☐ Yes ☐ No
IF YES, EXPLAIN

2-3 Does the store deliver or install products at customers' locations? ☐ Yes ☐ No
IF YES, EXPLAIN

3 EXPOSURE & RISK QUESTIONS — INSTALLATION, SET-UP & COMPLETION

A New York retailer-installer was held liable in 2025 for an unsupported marriage line and improper heating installation.

3-1 Do your own employees perform installations? ☐ Yes ☐ No
IF YES, EXPLAIN

3-2 Does every installer hold a state installation license? ☐ Yes ☐ No
IF NO, EXPLAIN

3-3 Are certificates of insurance collected from subcontracted installers? ☐ Yes ☐ No
IF NO, EXPLAIN

3-4 Is the installer certification completed for every home? ☐ Yes ☐ No
IF NO, EXPLAIN

3-5 Is a signed customer completion walkthrough obtained? ☐ Yes ☐ No
IF NO, EXPLAIN

3-6 Are customer deposits held in a separate account? ☐ Yes ☐ No
IF NO, EXPLAIN

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3-7 Are any sold homes not fully installed after 90 days? ☐ Yes ☐ No
IF YES, EXPLAIN

3-8 Have you had a state regulatory complaint in the past 5 years? ☐ Yes ☐ No
IF YES, EXPLAIN

4 EXPOSURE & RISK QUESTIONS — TRANSPORT & LOT INVENTORY

A 16-foot-wide home on an unpermitted route caused a fatal crash, and the hauler had been rehired 19 times despite a prior over-width citation.

4-1 Do you haul homes with your own trucks? ☐ Yes ☐ No
IF YES, EXPLAIN

4-2 Is each contract hauler's oversize permit history checked? ☐ Yes ☐ No
IF NO, EXPLAIN

4-3 Must contract haulers name you as additional insured? ☐ Yes ☐ No
IF NO, EXPLAIN

4-4 Are model homes locked when the lot is closed? ☐ Yes ☐ No
IF NO, EXPLAIN

4-5 Are model home utilities shut off after hours? ☐ Yes ☐ No
IF NO, EXPLAIN

4-6 Are model homes tied down against wind? ☐ Yes ☐ No
IF NO, EXPLAIN

4-7 Is a state dealer license bond in force? ☐ Yes ☐ No
IF NO, EXPLAIN

4-8 Has a lender claimed out-of-trust inventory? ☐ Yes ☐ No
IF YES, EXPLAIN

5 PROPERTY, INVENTORY & CRIME

CONSTRUCTION / YEAR BUILT	BUILDING VALUE ($, IF OWNED)	IMPROVEMENTS & BETTERMENTS ($)

MAXIMUM LOT INVENTORY ($)	FLOOR-PLAN LENDER	LOT FENCED / LIT (Y / N)

Protection (check all that apply):

☐ Central station burglar alarm ☐ Central station fire alarm ☐ Full sprinkler system ☐ Security cameras ☐ Security gates / shutters
☐ Safe or vault

5-1 Is cash kept in a locked safe and deposited at least daily? ☐ Yes ☐ No
IF NO, EXPLAIN

5-2 Has the store had a burglary, robbery, or theft loss in the past 5 years? ☐ Yes ☐ No
IF YES, EXPLAIN

5-3 Is refrigerated or temperature-sensitive stock kept on site? ☐ Yes ☐ No
IF YES, EXPLAIN

6 PAYROLL, SALES & REVENUE

PROJECTED ANNUAL GROSS SALES ($)	PRIOR YEAR GROSS SALES ($)	TOTAL ANNUAL PAYROLL ($)

FULL-TIME EMPLOYEES	PART-TIME / SEASONAL EMPLOYEES	DELIVERY / INSTALLATION PAYROLL ($)

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7 PRIOR INSURANCE & LOSS HISTORY

CURRENT PROPERTY / GL CARRIER	CURRENT GL LIMITS	EXPIRATION DATE

DATE OF LOSS	DESCRIPTION	TOTAL INCURRED ($)	OPEN / CLOSED

7-1 Has a buyer claimed an installation defect? ☐ Yes ☐ No
IF YES, EXPLAIN

7-2 Has a customer made an injury claim against the store in the past 5 years? ☐ Yes ☐ No
IF YES, EXPLAIN

7-3 Has a product the store sold been recalled or caused a claim? ☐ Yes ☐ No
IF YES, EXPLAIN

7-4 Has any coverage been declined, cancelled, or non-renewed? ☐ Yes ☐ No
IF YES, EXPLAIN

7-5 Is the applicant aware of any incident or circumstance that could give rise to a claim? ☐ Yes ☐ No
IF YES, EXPLAIN

8 RISK MANAGEMENT & SAFETY

8-1 Are floors, aisles, and entrances inspected on a written schedule with logs kept? ☐ Yes ☐ No
IF NO, EXPLAIN

8-2 Do vendors and suppliers provide certificates of insurance naming the store? ☐ Yes ☐ No
IF NO, EXPLAIN

8-3 Are recall notices checked and recalled products pulled from sale? ☐ Yes ☐ No
IF NO, EXPLAIN

8-4 Are model home steps and railings inspected weekly? ☐ Yes ☐ No
IF NO, EXPLAIN

8-5 Are set-up crews trained on jacking and blocking safety? ☐ Yes ☐ No
IF NO, EXPLAIN

9 SIGNATURE & FRAUD WARNING

The undersigned declares that the statements and answers given in this supplemental are true, complete and correct to the best of their knowledge, and that no material fact has been withheld or misstated. The applicant agrees that this supplemental, together with all ACORD applications and attachments, forms the basis of any submission to insurers and may be relied upon by them. Signing this supplemental does not bind coverage. This supplemental is an intake document prepared by Cory Washington & Co. LLC to support carrier submission; it does not itself provide coverage.

FRAUD NOTICE: Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance containing any materially false information, or conceals for the purpose of misleading information concerning any fact material thereto, may be committing a fraudulent insurance act, which is a crime and may subject such person to criminal and civil penalties. State-specific fraud warnings appear on the insurer's application.

APPLICANT / AUTHORIZED SIGNATURE (TYPE FULL NAME)	TITLE	DATE

PRODUCER — CORY WASHINGTON & CO. LLC	PRODUCER SIGNATURE (TYPE FULL NAME)	DATE