MANUFACTURERS ERRORS & OMISSIONS SUPPLEMENTAL

For manufacturers, fabricators, contract manufacturers, and component makers seeking coverage for customers' financial loss when a product fails to perform, is late, or is built wrong -- with no bodily injury or property damage. Products liability (injury and damage) uses the applicant's manufacturer supplemental. Complete with ACORD 125 and the carrier's E&O application. Attach a product list, a sample customer contract and purchase order terms, the written warranty, quality certifications, and five years of loss runs.

1 APPLICANT / BUSINESS INFORMATION

LEGAL BUSINESS NAME | DBA | FEIN | YEARS IN BUSINESS

BUSINESS ADDRESS | CITY / STATE / ZIP | WEBSITE

Entity type:
☐ Sole proprietor ☐ Partnership ☐ LLC ☐ Corporation ☐ U.S. subsidiary of foreign parent

PRIMARY CONTACT / TITLE | PHONE | EMAIL

PRODUCTS / COMPONENTS MANUFACTURED | PLANT LOCATIONS (U.S. AND FOREIGN)

2 OPERATIONS

PRODUCT / COMPONENT	% OF SALES	CUSTOM OR STANDARD	MAIN CUSTOMER INDUSTRY

Examples: machined or cast parts; electronic assemblies; controls and sensors; packaging; ingredients and additives; private-label finished goods; custom machinery; molds, dies, and tooling.

Customer industries (check all that apply):
☐ Automotive ☐ Aerospace / defense ☐ Medical devices ☐ Food & beverage ☐ Electronics ☐ Energy ☐ Construction ☐ Consumer products

Size:
☐ Active customers ☐ Largest customer (% of sales) ☐ Open contracts ☐ Engineers ☐ Employees

2-1 Does any single customer account for more than 25% of sales? ☐ Yes ☐ No
IF YES, EXPLAIN

3 EXPOSURE & RISK QUESTIONS — SPECIFICATIONS, CONTRACTS & PRODUCT PERFORMANCE

Texas's high court held a buyer's downtime was excluded under a CGL when replacing faulty flanges restored its diesel units. Ohio's high court reached the opposite result where glass containers could not be restored. Which side of that line a loss falls on decides whether the CGL pays anything.

3-1 Does the applicant design products or components to its own specifications? ☐ Yes ☐ No
IF YES, EXPLAIN

3-2 Are performance specifications agreed in writing before production starts? ☐ Yes ☐ No
IF NO, EXPLAIN

3-3 Does the applicant make performance claims beyond its written warranty? ☐ Yes ☐ No
IF YES, EXPLAIN

3-4 Do customer contracts limit the applicant's liability to the price of the goods? ☐ Yes ☐ No
IF NO, EXPLAIN

3-5 Do customer contracts exclude consequential damages such as lost profits and downtime? ☐ Yes ☐ No
IF NO, EXPLAIN

This supplemental is an intake document. It does not replace any carrier application and affords no coverage.

3-6 Do any contracts include liquidated damages for late delivery? ☐ Yes ☐ No
IF YES, EXPLAIN

3-7 Do any contracts make the applicant pay the customer's recall or replacement costs? ☐ Yes ☐ No
IF YES, EXPLAIN

3-8 Are the applicant's products built into another company's finished product? ☐ Yes ☐ No
IF YES, EXPLAIN

3-9 Are first articles inspected and approved by the customer before full production? ☐ Yes ☐ No
IF NO, EXPLAIN

3-10 Does the applicant hold ISO 9001, IATF 16949, AS9100, or ISO 13485 certification? ☐ Yes ☐ No
IF NO, EXPLAIN

3-11 Is the applicant asked to carry Manufacturers E&O as a condition of any customer contract? ☐ Yes ☐ No
IF YES, EXPLAIN

4 EXPOSURE & RISK QUESTIONS — QUALITY CONTROL, SUPPLIERS & SERVICES

In 2025 a federal court found a $12 million claim over medical kits packed with contaminated surgical gowns was not covered property damage. Feed-additive losses to chicken growers raised the same question in New Jersey. Supplier inputs and embedded software are now frequent sources of failure-to-perform claims.

4-1 Is there a documented quality management system covering every production line? ☐ Yes ☐ No
IF NO, EXPLAIN

4-2 Can every shipped lot be traced to its raw materials and production date? ☐ Yes ☐ No
IF NO, EXPLAIN

4-3 Are incoming materials tested or certified before use? ☐ Yes ☐ No
IF NO, EXPLAIN

4-4 Do key suppliers name the applicant as additional insured on their liability policies? ☐ Yes ☐ No
IF NO, EXPLAIN

4-5 Has a supplier changed a material, process, or sub-supplier without notice in the past 3 years? ☐ Yes ☐ No
IF YES, EXPLAIN

4-6 Are engineering changes approved through a documented change-control process? ☐ Yes ☐ No
IF NO, EXPLAIN

4-7 Does the applicant provide design, engineering, or installation services for a fee? ☐ Yes ☐ No
IF YES, EXPLAIN

4-8 Do the applicant's products contain software or firmware it writes? ☐ Yes ☐ No
IF YES, EXPLAIN

4-9 Has a customer rejected a production lot in the past 3 years? ☐ Yes ☐ No
IF YES, EXPLAIN

4-10 Has a customer withheld payment or charged back costs over product performance? ☐ Yes ☐ No
IF YES, EXPLAIN

5 PAYROLL, SALES & REVENUE

ANNUAL GROSS SALES ($)	CUSTOM / ENGINEERED SALES ($)	SERVICE & ENGINEERING FEES ($)	TOTAL ANNUAL PAYROLL ($)

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6 PRIOR INSURANCE & LOSS HISTORY

Attach currently valued loss runs for the last 5 years.

CURRENT E&O CARRIER / LIMIT	E&O RETROACTIVE DATE	E&O DEDUCTIBLE / SIR

DATE OF LOSS	DESCRIPTION	TOTAL INCURRED ($)	OPEN / CLOSED

6-1 Has a customer made a claim for financial loss from a product that failed to perform in the past 5 years? ☐ Yes ☐ No
IF YES, EXPLAIN

6-2 Has any carrier declined, cancelled, or non-renewed coverage for this operation in the past 5 years? ☐ Yes ☐ No
IF YES, EXPLAIN

6-3 Is the applicant aware of any incident or circumstance that could give rise to a claim? ☐ Yes ☐ No
IF YES, EXPLAIN

7 RISK MANAGEMENT & SAFETY

7-1 Are customer contracts and purchase order terms reviewed by counsel before signing? ☐ Yes ☐ No
IF NO, EXPLAIN

7-2 Are customer complaints handled through a documented corrective-action process (such as 8D)? ☐ Yes ☐ No
IF NO, EXPLAIN

7-3 Are quality and inspection records kept for the full warranty and contract period? ☐ Yes ☐ No
IF NO, EXPLAIN

8 SIGNATURE & FRAUD WARNING

The undersigned declares that the statements and answers given in this supplemental are true, complete and correct to the best of their knowledge, and that no material fact has been withheld or misstated. The applicant agrees that this supplemental, together with all ACORD applications and attachments, forms the basis of any submission to insurers and may be relied upon by them. Signing this supplemental does not bind coverage. This supplemental is an intake document prepared by Cory Washington & Co. LLC to support carrier submission; it does not itself provide coverage.

FRAUD NOTICE: Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance containing any materially false information, or conceals for the purpose of misleading information concerning any fact material thereto, may be committing a fraudulent insurance act, which is a crime and may subject such person to criminal and civil penalties. State-specific fraud warnings appear on the insurer's application.

APPLICANT / AUTHORIZED SIGNATURE (TYPE FULL NAME)	TITLE	DATE

PRODUCER — CORY WASHINGTON & CO. LLC	PRODUCER SIGNATURE (TYPE FULL NAME)	DATE