

For manufacturers and rebuilders of industrial machinery and equipment sold to other businesses. Equipment dealers use CWCO-SUP-INDEQ and job shops use CWCO-SUP-MACHINESHOP. Complete with ACORD 125, 126, and 140. Attach a product list with sales by machine type, a sample sales contract with warranty and performance terms, a sample operator manual, and ten years of loss runs.

1 APPLICANT / BUSINESS INFORMATION

LEGAL BUSINESS NAME	DBA / BRAND NAMES	FEIN	YEARS IN BUSINESS
PLANT ADDRESS	CITY / STATE / ZIP	WEBSITE	

Entity type:
☐ Sole proprietor ☐ Partnership ☐ LLC ☐ Corporation

PRIMARY CONTACT / TITLE	PHONE	EMAIL

1-1 Has the applicant acquired another machinery maker or product line? ☐ Yes ☐ No
 IF YES, EXPLAIN

2 OPERATIONS

DESCRIBE THE MACHINES MADE, THE INDUSTRIES THEY SERVE, AND HOW THEY ARE SOLD AND INSTALLED

MACHINE TYPE	% OF SALES	UNITS PER YEAR	YEARS SOLD

Machine types: presses and press brakes; saws, shears, and cutting; conveyors and material handling; packaging and filling; food processing; mixers and blenders; printing and converting; robotic cells and automation; lifting equipment; rebuilt or retrofitted machines.

Customer industries (check all that apply):
☐ Metalworking ☐ Food and beverage ☐ Packaging ☐ Automotive ☐ Aerospace ☐ Pharmaceutical ☐ Mining / energy
☐ Other

ESTIMATED MACHINES IN SERVICE (ALL YEARS)	OLDEST MACHINE STILL IN SERVICE (YEAR BUILT)

3 EXPOSURE & RISK QUESTIONS — DESIGN, GUARDING & WARNINGS

Machinery claims usually come from the buyer's injured employee, who cannot sue the employer and turns to the machine maker. Courts look at whether a guard or interlock was feasible when the machine was built, and whether the owner later removed it.

3-1 Is a documented risk assessment (ANSI B11 or ISO 12100) done for every new design? ☐ Yes ☐ No
 IF NO, EXPLAIN

3-2 Are all points of operation guarded or interlocked so the machine stops before a hand can reach moving parts? ☐ Yes ☐ No
 IF NO, EXPLAIN

3-3 Are guards fastened so they cannot be removed without tools? ☐ Yes ☐ No
 IF NO, EXPLAIN

3-4 Do machines include lockout points for every energy source? ☐ Yes ☐ No
 IF NO, EXPLAIN

3-5 Are warning labels and manuals reviewed against ANSI Z535 or a similar standard? ☐ Yes ☐ No
IF NO, EXPLAIN

3-6 Does the applicant build machines to a customer's design or specifications? ☐ Yes ☐ No
IF YES, EXPLAIN

3-7 Does the applicant rebuild, retrofit, or resell used machines? ☐ Yes ☐ No
IF YES, EXPLAIN

3-8 If yes to 3-7, are rebuilt machines brought up to current guarding standards? ☐ Yes ☐ No
IF NO, EXPLAIN

3-9 Does the applicant offer guarding retrofits or safety upgrades for older machines? ☐ Yes ☐ No
IF YES, EXPLAIN

3-10 Are design records kept for at least the expected life of each machine? ☐ Yes ☐ No
IF NO, EXPLAIN

4 EXPOSURE & RISK QUESTIONS — INSTALLATION, SERVICE & CONTRACTS

4-1 Does the applicant install or start up machines at customer sites? ☐ Yes ☐ No
IF YES, EXPLAIN

4-2 Does the applicant provide field service or repairs? ☐ Yes ☐ No
IF YES, EXPLAIN

4-3 Are subcontractors used for rigging, installation, or electrical work? ☐ Yes ☐ No
IF YES, EXPLAIN

4-4 If yes to 4-3, must subcontractors carry their own insurance naming the applicant? ☐ Yes ☐ No
IF NO, EXPLAIN

4-5 Do sales contracts guarantee output, speed, or uptime? ☐ Yes ☐ No
IF YES, EXPLAIN

4-6 Do sales contracts exclude consequential damages? ☐ Yes ☐ No
IF NO, EXPLAIN

4-7 Do machines connect to the internet for remote monitoring or updates? ☐ Yes ☐ No
IF YES, EXPLAIN

4-8 Does the applicant export machines? ☐ Yes ☐ No
IF YES, EXPLAIN

4-9 Is there a written program for notifying owners of safety upgrades and recalls? ☐ Yes ☐ No
IF NO, EXPLAIN

5 PAYROLL, SALES & REVENUE

ANNUAL GROSS SALES (\$)	SERVICE / INSTALLATION REVENUE (\$)	EXPORT SALES (\$)	TOTAL ANNUAL PAYROLL (\$)

6 PRIOR INSURANCE & LOSS HISTORY

Attach currently valued loss runs for the last 10 years.

GL / PRODUCTS CARRIER / LIMIT

PRODUCTS DEDUCTIBLE / SIR

UMBRELLA CARRIER / LIMIT

DATE OF LOSS	MACHINE / DESCRIPTION	TOTAL INCURRED (\$)	OPEN / CLOSED

6-1 Has the applicant been sued over an injury involving one of its machines in the past 10 years?

☐ Yes ☐ No

IF YES, EXPLAIN

6-2 Has a customer claimed a machine failed to perform as promised?

☐ Yes ☐ No

IF YES, EXPLAIN

6-3 Has any coverage been declined, cancelled, or non-renewed?

☐ Yes ☐ No

IF YES, EXPLAIN

6-4 Is the applicant aware of any incident or circumstance that could give rise to a claim?

☐ Yes ☐ No

IF YES, EXPLAIN

7 RISK MANAGEMENT & SAFETY

7-1 Is there a product safety committee that reviews designs and field incidents?

☐ Yes ☐ No

IF NO, EXPLAIN

7-2 Are field incident reports logged and investigated by engineering?

☐ Yes ☐ No

IF NO, EXPLAIN

7-3 Is operator training offered to buyers at delivery?

☐ Yes ☐ No

IF NO, EXPLAIN

8 SIGNATURE & FRAUD WARNING

The undersigned declares that the statements and answers given in this supplemental are true, complete and correct to the best of their knowledge, and that no material fact has been withheld or misstated. The applicant agrees that this supplemental, together with all ACORD applications and attachments, forms the basis of any submission to insurers and may be relied upon by them. Signing this supplemental does not bind coverage. This supplemental is an intake document prepared by Cory Washington & Co. LLC to support carrier submission; it does not itself provide coverage.

FRAUD NOTICE: Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance containing any materially false information, or conceals for the purpose of misleading information concerning any fact material thereto, may be committing a fraudulent insurance act, which is a crime and may subject such person to criminal and civil penalties. State-specific fraud warnings appear on the insurer's application.

APPLICANT / AUTHORIZED SIGNATURE (TYPE FULL NAME)

TITLE

DATE

PRODUCER — CORY WASHINGTON & CO. LLC

PRODUCER SIGNATURE (TYPE FULL NAME)

DATE