

Covers businesses that import finished goods made overseas and resell them wholesale, to retailers, or online — consumer products, housewares, furniture, tools, electronics, and commercial goods. Importers of food, drugs, medical devices, or auto parts also complete the matching distributor form. Complete with ACORD 125/126. Attach a product list with country of origin, top suppliers, and sample supplier contracts.

## 1 APPLICANT / BUSINESS INFORMATION

|                      |                      |                      |                      |
|----------------------|----------------------|----------------------|----------------------|
| LEGAL BUSINESS NAME  | DBA / BRAND NAMES    | FEIN                 | YEARS IN BUSINESS    |
| <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> |
| MAILING ADDRESS      | CITY / STATE / ZIP   | WEBSITE              |                      |
| <input type="text"/> | <input type="text"/> | <input type="text"/> |                      |

**Entity type:**  
☐ Sole proprietor    ☐ Partnership    ☐ LLC    ☐ Corporation    ☐ Other

|                         |                                |                                            |
|-------------------------|--------------------------------|--------------------------------------------|
| PRIMARY CONTACT / TITLE | PHONE                          | EMAIL                                      |
| <input type="text"/>    | <input type="text"/>           | <input type="text"/>                       |
| CUSTOMS BROKER          | CONTINUOUS CUSTOMS BOND AMOUNT | IS APPLICANT THE IMPORTER OF RECORD? (Y/N) |
| <input type="text"/>    | <input type="text"/>           | <input type="text"/>                       |

## 2 OPERATIONS

DESCRIPTION OF THE BUSINESS (PRODUCTS, SOURCE COUNTRIES, CUSTOMERS, WAREHOUSES)

| PRODUCT CATEGORY | COUNTRY OF ORIGIN | % OF SALES |
|------------------|-------------------|------------|
|                  |                   |            |
|                  |                   |            |
|                  |                   |            |
|                  |                   |            |
|                  |                   |            |
|                  |                   |            |

**Sales channels (check all):**

- ☐ Big-box / national retailers   
 ☐ Independent retailers   
 ☐ Amazon / marketplaces   
 ☐ Own website / DTC   
 ☐ Other wholesalers  
☐ Commercial / industrial buyers

**Applicant's role (check all):**

- ☐ Sells under own brand   
 ☐ Sells under maker's brand   
 ☐ Designs products made by others   
 ☐ Assembles or modifies goods  
☐ Imports for others (IOR of convenience)   
☐ Drop-ships from overseas

**Size and volume:**

Overseas suppliers   
  Active SKUs   
  Containers per year   
  Countries sourced from   
  Warehouse sq. ft.

## 3 EXPOSURE & RISK QUESTIONS — PRODUCT SAFETY & LIABILITY

When the overseas maker can't be reached or has no U.S. insurance, the importer is usually the defendant who pays. From July 8, 2026, importers must eFile CPSC certificate data at entry.

3-1 Do overseas suppliers carry products liability insurance that names the applicant and responds to U.S. suits? ☐ Yes ☐ No  
 IF YES, EXPLAIN

3-2 Are any products for children, electrical or battery-powered, heating or cooking, or used in food contact? ☐ Yes ☐ No  
 IF YES, EXPLAIN

3-3 Are products tested by an accredited third-party lab, and are certificates of compliance eFiled where required? ☐ Yes ☐ No  
 IF YES, EXPLAIN

|                 |                                                                                                   |                                                          |
|-----------------|---------------------------------------------------------------------------------------------------|----------------------------------------------------------|
| 3-4             | Does the applicant set the specifications or design for any goods it imports?                     | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| IF YES, EXPLAIN |                                                                                                   |                                                          |
| 3-5             | Are factories audited or inspected before shipment, and are pre-shipment inspection reports kept? | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| IF YES, EXPLAIN |                                                                                                   |                                                          |
| 3-6             | Are warnings, instructions, and labels reviewed for U.S. requirements, including Prop 65?         | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| IF YES, EXPLAIN |                                                                                                   |                                                          |
| 3-7             | Do any products contain lithium batteries, and are they certified to UL or IEC standards?         | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| IF YES, EXPLAIN |                                                                                                   |                                                          |
| 3-8             | Has any product been recalled, rejected by a retailer, or subject to a CPSC inquiry?              | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| IF YES, EXPLAIN |                                                                                                   |                                                          |

**4 EXPOSURE & RISK QUESTIONS — CUSTOMS, SUPPLY CHAIN & CONTRACTS**

CBP holds the importer of record liable for duties and penalties even when a broker or supplier made the error. CBP had detained more than 16,700 shipments under the forced-labor law by August 2025.

|                 |                                                                                                                |                                                          |
|-----------------|----------------------------------------------------------------------------------------------------------------|----------------------------------------------------------|
| 4-1             | Does the applicant review its broker's tariff classifications, valuations, and country-of-origin declarations? | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| IF YES, EXPLAIN |                                                                                                                |                                                          |
| 4-2             | Are any goods subject to antidumping or countervailing duties, or Section 301 or 232 tariffs?                  | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| IF YES, EXPLAIN |                                                                                                                |                                                          |
| 4-3             | Can the applicant trace raw materials to their source to meet forced-labor (UFLPA) requirements?               | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| IF YES, EXPLAIN |                                                                                                                |                                                          |
| 4-4             | Has the applicant received a CBP penalty notice, detention, or request for information in the last 5 years?    | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| IF YES, EXPLAIN |                                                                                                                |                                                          |
| 4-5             | Do retailer contracts require the applicant to indemnify them and carry specific limits?                       | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| IF YES, EXPLAIN |                                                                                                                |                                                          |
| 4-6             | Is ocean cargo insured from the overseas supplier's door, and who holds the risk under the Incoterms used?     | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| IF YES, EXPLAIN |                                                                                                                |                                                          |
| 4-7             | Are goods held at third-party warehouses or fulfillment centers, and are values reported to the insurer?       | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| IF YES, EXPLAIN |                                                                                                                |                                                          |

**5 PAYROLL, SALES & REVENUE**

|                                                 |                                     |                                        |
|-------------------------------------------------|-------------------------------------|----------------------------------------|
| TOTAL ANNUAL PAYROLL (\$, ILLUSTRATIVE)         | NUMBER OF EMPLOYEES                 | ANNUAL IMPORT VALUE (\$, ILLUSTRATIVE) |
|                                                 |                                     |                                        |
| PROJECTED ANNUAL GROSS SALES (\$, ILLUSTRATIVE) | PRIOR YEAR SALES (\$, ILLUSTRATIVE) | OWN-BRAND SALES (\$, ILLUSTRATIVE)     |
|                                                 |                                     |                                        |

## 6 PRIOR INSURANCE & LOSS HISTORY

Attach currently-valued loss runs for the last 5 years.

CURRENT PRODUCTS CARRIER

PRODUCTS LIMITS

CARGO CARRIER / LIMIT

|  |  |  |
|--|--|--|
|  |  |  |
|--|--|--|

6-1 Has any carrier declined, cancelled, or non-renewed coverage for this business in the last 5 years? ☐ Yes ☐ No

IF YES, EXPLAIN

|  |
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6-2 Has the applicant had a products claim, recall, or cargo loss over \$25,000 in the last 5 years? ☐ Yes ☐ No

IF YES, EXPLAIN

|  |
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|  |
|--|

| DATE OF LOSS | DESCRIPTION | TOTAL INCURRED (\$, ILLUSTRATIVE) | OPEN / CLOSED |
|--------------|-------------|-----------------------------------|---------------|
|              |             |                                   |               |
|              |             |                                   |               |
|              |             |                                   |               |
|              |             |                                   |               |

6-3 Is the applicant aware of any incident, complaint, or circumstance not yet resulting in a claim that could reasonably give rise to one? ☐ Yes ☐ No

IF YES, EXPLAIN

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|  |
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## 7 RISK MANAGEMENT & SAFETY

7-1 Are supplier contracts written under U.S. law with indemnity, insurance, and quality terms? ☐ Yes ☐ No

IF YES, EXPLAIN

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|  |
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7-2 Is there a written recall plan, with sales records that identify every customer by lot? ☐ Yes ☐ No

IF YES, EXPLAIN

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7-3 Are import records, test reports, and certificates kept for at least 5 years? ☐ Yes ☐ No

IF YES, EXPLAIN

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|  |
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## 8 SIGNATURE & FRAUD WARNING

The undersigned declares that the statements and answers given in this supplemental are true, complete and correct to the best of their knowledge, and that no material fact has been withheld or misstated. The applicant agrees that this supplemental, together with all ACORD applications and attachments, forms the basis of any submission to insurers and may be relied upon by them. Signing this supplemental does not bind coverage. This supplemental is an intake document prepared by Cory Washington & Co. LLC to support carrier submission; it does not itself provide coverage.

**FRAUD NOTICE:** Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance containing any materially false information, or conceals for the purpose of misleading information concerning any fact material thereto, commits a fraudulent insurance act, which is a crime and subjects such person to criminal and civil penalties. (State-specific fraud warnings apply; see state amendatory notice.)

APPLICANT / AUTHORIZED SIGNATURE (TYPE FULL NAME)

TITLE

DATE

|  |  |  |
|--|--|--|
|  |  |  |
|--|--|--|

PRODUCER — CORY WASHINGTON & CO. LLC

PRODUCER SIGNATURE (TYPE FULL NAME)

DATE

|  |  |  |
|--|--|--|
|  |  |  |
|--|--|--|