

Complete with CWCO-SUP-CORE and ACORD 125/127. Attach CWCO-SUP-TOW if towing for hire, CWCO-SUP-DLR if wholesale dealer operations apply, and CWCO-SUP-AUTO for the full vehicle schedule.

BUSINESS NAME	DBA	PROPOSED EFFECTIVE DATE	DATE QUOTE NEEDED	
MAILING ADDRESS	CITY	STATE / ZIP	FEIN	DEALER ID #
ALL OWNERS (INCLUDE EVERY OWNER)	WEBSITE	INSPECTION CONTACT & PHONE	YEARS IN BUSINESS / YEARS EXPERIENCE	

Business entity:

☐ Individual ☐ Corporation ☐ Partnership ☐ LLC ☐ Other

BRIEFLY DESCRIBE OPERATIONS. IF OWNERSHIP HAS LESS THAN THREE YEARS OF EXPERIENCE, EXPLAIN PRIOR EXPERIENCE AND ANY SPECIALIZED TRAINING OR CERTIFICATION.

A LOCATIONS

LOC #	PHYSICAL STREET ADDRESS, CITY, STATE, ZIP	OPERATIONS AT THIS LOCATION	OWNED OR LEASED	LOT SQUARE FOOTAGE

B ANNUAL RECEIPTS

Enter receipts for every category that applies. Categories left blank are treated as no exposure.

RECEIPTS CATEGORY	ANNUAL AMOUNT (\$)	RECEIPTS CATEGORY	ANNUAL AMOUNT (\$)

Categories: uninstalled parts sales; accessory sales (not installed); gasoline sales — self service; gasoline sales — full service; gallons sold; LPG/propane/butane sales; clothing sales; concessionaires; conven

C SERVICE & REPAIR OPERATIONS

Percentages must total 100% within each question. Several categories require an additional supplement.

TYPE OF AUTO REPAIRED	% OF REPAIR WORK	TYPE OF AUTO REPAIRED	% OF REPAIR WORK

Types: private passenger (cars, SUVs, pickups, vans); antique/classic; boats incl. jet skis; buses*; bucket trucks/cranes/scissor lifts*; electric vehicles; emergency vehicles*; equipment (farm, contractors, construction);

REPAIR / SERVICE WORK PERFORMED	% OF WORK	REPAIR / SERVICE WORK PERFORMED	% OF WORK

Work types: airbag service; auto maintenance/repair; stereo or navigation install; dismantling/salvage; painting with UL-approved booth; painting without UL-approved booth; body shop; brakes; breathalyzer

C1 Is any work performed off-premises, such as roadside or at a customer's location?

☐ Yes ☐ No

IF YES, EXPLAIN

If yes to C1, state the percentage of operations that are mobile in the explanation field.

C2 Is the applicant an auto rebuilder?

☐ Yes ☐ No

IF YES, EXPLAIN

C3 Does the applicant cut or weld frames?

☐ Yes ☐ No

IF YES, EXPLAIN

C4 If lift kits are installed, does the applicant lift over 6 inches?

☐ Yes ☐ No

IF YES, EXPLAIN

If yes to C4, state the maximum lift installed and describe training and experience.

C5 Does the applicant sell or install mobility equipment, power chairs, or durable medical equipment?

☐ Yes ☐ No

IF YES, EXPLAIN

C6 If auto painting is performed WITHOUT a UL-approved spray booth — is there a separate paint booth or room, adequate ventilation, and explosion-proof lighting?

☐ Yes ☐ No

IF YES, EXPLAIN

C7 Are all paints and solvents stored in a fire-resistive cabinet outside the paint booth or room?

☐ Yes ☐ No

D TIRE OPERATIONS

Complete only if the applicant sells or services tires.

D1 Does the applicant sell tires?

☐ Yes ☐ No

D2 Does the applicant service tires?

☐ Yes ☐ No

% NEW TIRES	% USED TIRES	% RECAP TIRES	% SPECIALTY / OFF ROAD	% RACING / FARM EQUIPMENT

Tire work performed:

- | | | |
|---------------------------------------|---|--------------------------------------|
| ☐ Fixing flats | ☐ Tire rotation | ☐ Tire siping |
| ☐ Comp cutting | ☐ Mounting / balancing | ☐ Other |

D3 Is quality control performed to verify proper installation, tightened lug nuts, and matched tire size?	☐ Yes	☐ No
D4 Does the applicant sell new tires manufactured more than 3 years ago?	☐ Yes	☐ No
D5 For vehicles without dual axles, when selling fewer than 4 tires, are the newest always installed on the rear axle?	☐ Yes	☐ No
D6 Does the applicant sell used tires manufactured over 4 years ago, or with less than 4/32 usable tread depth?	☐ Yes	☐ No
IF YES, EXPLAIN		

METHOD USED TO MARK TIRES	TIRE DISPOSAL METHOD AND VENDOR

E DEALER OPERATIONS

Complete only if the applicant sells vehicles. Wholesale, internet, auction and consignment sales each require additional documentation.

TYPE OF AUTO SOLD	% OF SALES	TYPE OF AUTO SOLD	% OF SALES

% RETAIL	% WHOLESALE / BROKER / INTERNET	% CONSIGNMENT	% EXPORT	% IMPORT	% AUCTION

E1 Does the applicant have a dealer's license?	☐ Yes	☐ No
IF YES, EXPLAIN		

If yes to E1, list every state in which the applicant is licensed in the explanation field.

TOTAL PLATES ISSUED UNDER DEALER LICENSE	PLATES — AUTOS / BOATS	PLATES — MOTORCYCLES / TRAILERS	VEHICLES SOLD PER YEAR

E2 Does the applicant lease, rent, loan or sell plates to others?	☐ Yes	☐ No
IF YES, EXPLAIN		

E3 Does the applicant repossess the vehicles it sells?	☐ Yes	☐ No
IF YES, EXPLAIN		

E4 Does the applicant confirm that the purchaser has insurance before delivery?	☐ Yes	☐ No
---	------------------------------	-----------------------------

E5 Are overnight test drives allowed?	☐ Yes	☐ No
---------------------------------------	------------------------------	-----------------------------

E6 Are unaccompanied test drives ever allowed?	☐ Yes	☐ No
IF YES, EXPLAIN		

If yes to E6, confirm whether a copy of the customer's license and proof of insurance are obtained.

E7 Does the applicant offer buy-here pay-here financing?	☐ Yes	☐ No
IF YES, EXPLAIN		

When is title transferred?

- ☐ Buy here/pay here — beginning of finance per
☐ Cash and carry — immediately

- ☐ Buy here/pay here — end of finance period
☐ Third-party finance — immediately

RADIUS DRIVEN TO TRANSPORT VEHICLES TO LOT (MILES)

UNITS SOLD SIGHT-UNSEEN OVER INTERNET PER YEAR

UNITS SOLD ON CONSIGNMENT PER YEAR

SALVAGE / REBUILT TITLED UNITS SOLD PER YEAR

E8 Does the applicant drive vehicles to customers after the sale is complete?

☐ Yes ☐ No

IF YES, EXPLAIN

If yes to E8, state trips per year and the longest one-way distance.

% SALVAGE REPAIRS — STRUCTURAL

% SALVAGE REPAIRS — MECHANICAL

% SALVAGE REPAIRS — COSMETIC

WHO TRANSPORTS VEHICLES TO THE LOT

E9 If transporters or contract drivers are used, is their coverage verified and on file?

☐ Yes ☐ No

IF YES, EXPLAIN

E10 Does the applicant conduct operations in New York or New Jersey?

☐ Yes ☐ No

IF YES, EXPLAIN

F GENERAL OPERATIONS

F1 Does the applicant lease or rent vehicles to others?

☐ Yes ☐ No

IF YES, EXPLAIN

F2 Does the applicant provide loaner autos to customers? (does not apply to test drives)

☐ Yes ☐ No

F3 If loaners are provided — is there a written contract agreement, is a copy of the driver's license obtained, and is customer insurance verified?

☐ Yes ☐ No

IF YES, EXPLAIN

F4 Does the applicant own, work on, sponsor or advertise any vehicles used in racing events?

☐ Yes ☐ No

IF YES, EXPLAIN

F5 Does the applicant have an ownership interest in or operate any other business?

☐ Yes ☐ No

IF YES, EXPLAIN

F6 Does the applicant rent space at any location to another business?

☐ Yes ☐ No

IF YES, EXPLAIN

If yes to F6, state the nature of that business and whether renters carry their own insurance.

F7 Are there any firearms on the premises?

☐ Yes ☐ No

IF YES, EXPLAIN

F8 Does the applicant use any subcontractors, and are certificates of insurance obtained?

☐ Yes ☐ No

IF YES, EXPLAIN

F9 Does the applicant tow for hire? (if yes, attach CWCO-SUP-TOW)

☐ Yes ☐ No

F10 Does the applicant hold an FMCSA permit or DOT registration?

☐ Yes ☐ No

IF YES, EXPLAIN

If yes to F10, provide the US DOT number and MC number in the explanation field.

F11 Does the applicant have transporter or repairer plates (non-dealer)?

☐ Yes ☐ No

IF YES, EXPLAIN

If yes to F11, state how many, how they are used, and list the plate numbers.

F12 Does the applicant drive customers' vehicles for pick-up or delivery?

☐ Yes ☐ No

IF YES, EXPLAIN

If yes to F12, state the radius and how many times per week.

F13 Are customers allowed to drive vehicles into the service bay?

☐ Yes ☐ No

F14 Does the applicant sell liquefied petroleum gas, butane or propane?

☐ Yes ☐ No

IF YES, EXPLAIN

F15 If LPG is sold — is the storage tank protected by collision barriers, are 'No Smoking' signs posted, and do only qualified operators fill customer tanks? ☐ Yes ☐ No
IF YES, EXPLAIN

MINIMUM AGE FOR LOANER VEHICLE USE

FEET SEPARATING LPG STORAGE TANK FROM BUILDINGS / VEHICLES

NUMBER OF SERVICE BAYS

G SECURITY, PROTECTION & KEYS

G1 Are any animals maintained on the premises? ☐ Yes ☐ No
IF YES, EXPLAIN

G2 Are serviced and charged fire extinguishers on site? ☐ Yes ☐ No

G3 Are keys ever left in vehicles? ☐ Yes ☐ No

G4 Are keys kept in a secure location with no access by unauthorized persons? ☐ Yes ☐ No

G5 Are autos stored on the premises after normal business hours? ☐ Yes ☐ No

G6 Are owned or customer vehicles ever parked on the street? ☐ Yes ☐ No
IF YES, EXPLAIN

G7 Are signs posted keeping customers out of the work area? ☐ Yes ☐ No

LOC #	THEFT BARRIER / STORAGE TYPE	LIGHTING AFTER DARK?	VIDEO SURVEILLANCE?	ALARM SYSTEM?

Barrier types: none; fence and gate; post and cable; in building; other (describe).

H OWNERS, EMPLOYEES & DRIVERS

ALL owners, employees, drivers, helpers and 1099 contractors must be listed regardless of driving status.

LOC #	NAME (FIRST, LAST)	DL #	ST.	DATE OF BIRTH	JOB DUTIES	FT / PT / NON-EMP	AUTO USE (A/B/C)	CDL?	VIOLATIONS & ACCIDENTS — PAST 3 YEARS

Job duties: active owner/partner/officer; inactive owner/partner/officer; lot person; salesperson; mechanic; clerical; spouse of owner; children of owner; spouse of other person furnished an auto; children of o

I COVERAGES & LIMITS REQUESTED

LIABILITY LIMIT — EACH ACCIDENT (\$)

LIABILITY AGGREGATE (\$)

LIABILITY DEDUCTIBLE (\$)

MEDICAL PAYMENTS — AUTO / GARAGE PREMISES (\$)

Coverages requested:

- | | | |
|--|---|--|
| ☐ Dealers physical damage — comprehensive | ☐ Dealers physical damage — specified causes | ☐ Dealers physical damage — collision |
| ☐ Garagekeepers — legal liability | ☐ Garagekeepers — direct primary | ☐ Flood |
| ☐ Wind / hail included | ☐ Wind / hail excluded | ☐ Uninsured motorists |
| ☐ Personal injury protection | ☐ Broadened coverage | ☐ Damage to rented premises |
| ☐ False pretense | ☐ On hook / in transit | ☐ Hired auto |
| ☐ Drive other car | ☐ Broad form products | ☐ Fire legal liability |
| ☐ Agents E&O | ☐ Truth in lending E&O | ☐ Odometer / title E&O |

LOC #	COVERAGE (PHYS DAM / GARAGEKEEPERS)	AVG # VEHICLES ON LOT	AVG VALUE PER VEHICLE (\$)	MAX LIMIT PER VEHICLE (\$)	TOTAL LOT LIMIT (\$)

A 100% coinsurance clause applies to dealers physical damage. Complete a row for each location and each coverage requested.

ADDITIONAL INSURED / LOSS PAYEE NAME	ADDRESS, CITY, STATE, ZIP	INSURABLE INTEREST	PRIMARY & NON-CONTRIBUTORY?	WAIVER OF SUBROGATION?

J PRIOR CARRIER & LOSS HISTORY

Attach loss runs for the last three years. If no prior coverage or no losses, state so.

CARRIER	POLICY DATES	PREMIUM (\$)	COVERAGE	NOTES

DATE OF LOSS	AMOUNT PAID / RESERVED (\$)	DESCRIPTION INCLUDING DRIVER	OPEN OR CLOSED

J1 Has insurance for this type of operation been cancelled, declined or non-renewed in the past three years? ☐ Yes ☐ No

IF YES, EXPLAIN

K ADDITIONAL INFORMATION

ANYTHING ELSE AN UNDERWRITER SHOULD KNOW — CERTIFICATIONS, EQUIPMENT UPGRADES, OR PLANNED CHANGES

L REPRESENTATIONS & SIGNATURE

The undersigned declares that the statements and answers given in this supplemental are true, complete and correct to the best of their knowledge, and that no material fact has been withheld or misstated. The applicant agrees that this supplemental, together with all ACORD applications and attachments, forms the basis of any submission to insurers and may be relied upon by them. Signing this supplemental does not bind coverage. The applicant declares that all statements are true, that no material facts have been suppressed or misstated, and acknowledges that operations may be inspected by the insurer.

FRAUD NOTICE: Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance containing any materially false information, or conceals for the purpose of misleading information concerning any fact material thereto, commits a fraudulent insurance act, which is a crime and subjects such person to criminal and civil penalties. (State-specific fraud warnings apply; see state amendatory notice.)

APPLICANT / AUTHORIZED SIGNATURE (TYPE FULL NAME)	TITLE	DATE
PRODUCER — CORY WASHINGTON & CO. LLC	PRODUCER SIGNATURE (TYPE FULL NAME)	DATE