EXPOSITION & EVENT SERVICES CONTRACTOR SUPPLEMENTAL

For general service contractors, exhibitor-appointed contractors (EACs), exhibit builders, installation and dismantle (I&D) firms, and material-handling and drayage contractors at conventions and trade shows. Exhibitors use CWCO-SUP-TRADESHOW; staging, lighting, and AV companies use CWCO-SUP-EVENTPROD. Complete with ACORD 125/126/131 and ACORD 130. Attach a list of shows and venues served, a sample show-management or exhibitor contract, the forklift and rigging safety programs, union agreements, and five years of loss runs.

1 APPLICANT / BUSINESS INFORMATION

LEGAL BUSINESS NAME	DBA	FEIN	YEARS IN BUSINESS

BUSINESS ADDRESS	CITY / STATE / ZIP	WEBSITE

Entity type:
☐ Sole proprietor ☐ Partnership ☐ LLC ☐ Corporation ☐ Nonprofit

PRIMARY CONTACT / TITLE	PHONE	EMAIL

VENUES / CITIES SERVED	UNION LOCALS SIGNATORY TO

2 OPERATIONS

SERVICE	% OF REVENUE

Services: general service contracting; material handling / drayage; advance warehousing; exhibit design and build; installation and dismantle (I&D); carpet, furniture, and decorating; rigging and hanging signs; electrical and utilities; freight transportation; exhibit storage.

Role at shows (check all that apply):
☐ Official general service contractor ☐ Exhibitor-appointed contractor (EAC) ☐ Subcontractor to a GSC ☐ Exhibit house (builds and stores booths)

Size:
_____ Shows per year _____ Forklifts / lifts _____ Trucks / tractors _____ Warehouse sq. ft. _____ Union labor hours (thousands)

2-1 Does the applicant use labor supplied by union halls rather than its own payroll? ☐ Yes ☐ No
IF YES, EXPLAIN

3 EXPOSURE & RISK QUESTIONS — SHOW FLOOR OPERATIONS & EQUIPMENT

OSHA cited GES, including one willful violation, after an untrained forklift operator severely injured another company's worker at McCormick Place. A 1995 auto show fatality involved a falling display crate.

3-1 Are all forklift and aerial lift operators certified under OSHA training rules? ☐ Yes ☐ No
IF NO, EXPLAIN

3-2 Is a spotter required whenever a forklift moves through a hall? ☐ Yes ☐ No
IF NO, EXPLAIN

3-3 Are aisles closed to pedestrians while freight is moved? ☐ Yes ☐ No
IF NO, EXPLAIN

3-4 Does the applicant hang signs, truss, or loads from venue ceilings? ☐ Yes ☐ No
IF YES, EXPLAIN

3-5 If yes to 3-4, are all riggers certified? ☐ Yes ☐ No
IF NO, EXPLAIN

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3-6 Is every rigging plan reviewed by a qualified person before the show? ☐ Yes ☐ No
IF NO, EXPLAIN

3-7 Does the applicant install temporary electrical service? ☐ Yes ☐ No
IF YES, EXPLAIN

3-8 Are double-deck booths or structures over 12 feet built by the applicant? ☐ Yes ☐ No
IF YES, EXPLAIN

3-9 Is fall protection used for work above 6 feet? ☐ Yes ☐ No
IF NO, EXPLAIN

3-10 Has OSHA cited the applicant in the past 5 years? ☐ Yes ☐ No
IF YES, EXPLAIN

3-11 Are subcontractors required to carry their own insurance naming the applicant? ☐ Yes ☐ No
IF NO, EXPLAIN

4 EXPOSURE & RISK QUESTIONS — EXHIBITOR PROPERTY, FREIGHT & LABOR

Contractors hold large amounts of exhibitors' freight at advance warehouses and on the floor, and lost or forced freight is a recurring dispute. Union jurisdiction rules decide who may do each task.

4-1 Does the applicant hold exhibitors' property in its own warehouses? ☐ Yes ☐ No
IF YES, EXPLAIN

4-2 Is the most valuable exhibitor property held at one time over $5 million? ☐ Yes ☐ No
IF YES, EXPLAIN

4-3 Do contracts limit the applicant's liability for exhibitor property to a set amount per pound or piece? ☐ Yes ☐ No
IF NO, EXPLAIN

4-4 Are warehouses fully sprinklered? ☐ Yes ☐ No
IF NO, EXPLAIN

4-5 Are warehouses protected by a central station alarm? ☐ Yes ☐ No
IF NO, EXPLAIN

4-6 Does the applicant haul freight as a motor carrier? ☐ Yes ☐ No
IF YES, EXPLAIN

4-7 Does the applicant force freight to its own carrier when an exhibitor's carrier misses pickup? ☐ Yes ☐ No
IF YES, EXPLAIN

4-8 Have union grievances or jurisdiction disputes stopped work at a show in the past 3 years? ☐ Yes ☐ No
IF YES, EXPLAIN

4-9 Are workers from union halls covered under the applicant's workers' compensation? ☐ Yes ☐ No
IF NO, EXPLAIN

4-10 Do employees work at shows in states where the applicant has no office? ☐ Yes ☐ No
IF YES, EXPLAIN

5 PAYROLL, SALES & REVENUE

ANNUAL GROSS REVENUE ($)	TOTAL ANNUAL PAYROLL ($)	UNION LABOR PAYROLL ($)	SUBCONTRACTED COSTS ($)

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6 PRIOR INSURANCE & LOSS HISTORY

Attach currently valued loss runs for the last 5 years.

GL CARRIER / LIMITS	WAREHOUSE LEGAL LIABILITY LIMIT	WORKERS' COMP EXPERIENCE MOD

DATE OF LOSS	DESCRIPTION	TOTAL INCURRED ($)	OPEN / CLOSED

6-1 Has a worker or attendee been struck by a forklift or falling object at a show the applicant serviced? ☐ Yes ☐ No
IF YES, EXPLAIN

6-2 Has an exhibitor claimed lost or damaged freight in the past 3 years? ☐ Yes ☐ No
IF YES, EXPLAIN

6-3 Has any carrier declined, cancelled, or non-renewed coverage for this operation in the past 5 years? ☐ Yes ☐ No
IF YES, EXPLAIN

6-4 Is the applicant aware of any incident or circumstance that could give rise to a claim? ☐ Yes ☐ No
IF YES, EXPLAIN

7 RISK MANAGEMENT & SAFETY

7-1 Is there a written safety program covering move-in, move-out, and overhead work? ☐ Yes ☐ No
IF NO, EXPLAIN

7-2 Is a safety supervisor on the floor during every move-in and move-out? ☐ Yes ☐ No
IF NO, EXPLAIN

7-3 Are near misses and incidents logged and reviewed after each show? ☐ Yes ☐ No
IF NO, EXPLAIN

8 SIGNATURE & FRAUD WARNING

The undersigned declares that the statements and answers given in this supplemental are true, complete and correct to the best of their knowledge, and that no material fact has been withheld or misstated. The applicant agrees that this supplemental, together with all ACORD applications and attachments, forms the basis of any submission to insurers and may be relied upon by them. Signing this supplemental does not bind coverage. This supplemental is an intake document prepared by Cory Washington & Co. LLC to support carrier submission; it does not itself provide coverage.

FRAUD NOTICE: Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance containing any materially false information, or conceals for the purpose of misleading information concerning any fact material thereto, may be committing a fraudulent insurance act, which is a crime and may subject such person to criminal and civil penalties. State-specific fraud warnings appear on the insurer's application.

APPLICANT / AUTHORIZED SIGNATURE (TYPE FULL NAME)	TITLE	DATE

PRODUCER — CORY WASHINGTON & CO. LLC	PRODUCER SIGNATURE (TYPE FULL NAME)	DATE