CONSTRUCTION & COMPACT EQUIPMENT MANUFACTURER SUPPLEMENTAL

For manufacturers, assemblers, and brand owners of construction and compact equipment -- excavators, skid steers, track loaders, backhoes, loaders, dozers, telehandlers -- and their attachments. Industrial machinery makers use CWCO-SUP-MACHMFG; ag equipment makers use CWCO-SUP-AGEQMFG; dealers use CWCO-SUP-HVYEQDLR. Complete with ACORD 125/126/140. Attach a product list with units sold by model, the warning and decal set for top models, a sample dealer agreement, the recall procedure, and ten years of loss runs.

1 APPLICANT / BUSINESS INFORMATION

LEGAL BUSINESS NAME	DBA	FEIN	YEARS IN BUSINESS

BUSINESS ADDRESS	CITY / STATE / ZIP	WEBSITE

Entity type:
☐ Sole proprietor ☐ Partnership ☐ LLC ☐ Corporation ☐ U.S. subsidiary of foreign parent

PRIMARY CONTACT / TITLE	PHONE	EMAIL

BRAND NAMES SOLD	PLANT LOCATIONS (U.S. AND FOREIGN)

2 OPERATIONS

MACHINE / ATTACHMENT TYPE	% OF SALES	UNITS PER YEAR	FIRST YEAR SOLD

Types: mini-excavators; excavators; skid steers; compact track loaders; backhoes; wheel loaders; dozers; telehandlers; compact utility loaders; attachments (buckets, grapples, mulchers, augers, breakers); battery-electric models.

Sales channels (check all that apply):
☐ Independent dealers ☐ Company-owned stores ☐ National rental companies ☐ Direct to contractors ☐ Online / marketplaces
☐ Export

Size:
_____ Dealers _____ Machines in service (est.) _____ Employees _____ Field service techs _____ Countries sold in

2-1 Does the applicant sell machines it buys from another manufacturer under its own brand? ☐ Yes ☐ No
IF YES, EXPLAIN

3 EXPOSURE & RISK QUESTIONS — DESIGN, WARNINGS & CRASHWORTHINESS

A 2023 Kansas jury awarded $11.1 million against Kubota for failing to warn of a crush zone between a track loader's cab and a raised grapple. New York's high court let a manufacturer face strict liability for selling into the rental market without an optional safety device.

3-1 Is a documented hazard analysis completed for every new model before release? ☐ Yes ☐ No
IF NO, EXPLAIN

3-2 Are crush and pinch points between the cab, lift arms, and attachments marked with specific warning decals? ☐ Yes ☐ No
IF NO, EXPLAIN

3-3 Do all machines ship with ROPS/FOPS certified to the current SAE or ISO standard? ☐ Yes ☐ No
IF NO, EXPLAIN

3-4 Are seat belts or operator-presence interlocks standard on every machine? ☐ Yes ☐ No
IF NO, EXPLAIN

3-5 Are any safety features (rear camera, travel alarm, swing alarm, cab door) sold only as options? ☐ Yes ☐ No
IF YES, EXPLAIN

This supplemental is an intake document. It does not replace any carrier application and affords no coverage.

3-6 If yes to 3-5, is the buyer's decision to decline each option documented? ☐ Yes ☐ No
IF NO, EXPLAIN

3-7 Are machines sold to rental companies built with all optional safety features installed? ☐ Yes ☐ No
IF NO, EXPLAIN

3-8 Do machines use universal quick-attach couplers that accept other makers' attachments? ☐ Yes ☐ No
IF YES, EXPLAIN

3-9 Does the operator's manual warn against attachments not approved by the applicant? ☐ Yes ☐ No
IF NO, EXPLAIN

3-10 Are design records, warnings, and manuals kept for the expected life of each model? ☐ Yes ☐ No
IF NO, EXPLAIN

3-11 Do any models use lithium-ion battery packs for propulsion? ☐ Yes ☐ No
IF YES, EXPLAIN

4 EXPOSURE & RISK QUESTIONS — DEALERS, SUPPLIERS & FIELD PERFORMANCE

Supplier components reach the field under the brand owner's name -- a 2024 Kawasaki engine recall covered about 68,500 units used in Bobcat, John Deere, and Kubota equipment. Dealer setup and the rental market decide who actually receives the warnings.

4-1 Do dealer agreements require a documented predelivery inspection and operator walk-around? ☐ Yes ☐ No
IF NO, EXPLAIN

4-2 Do dealer agreements include mutual indemnity for products claims? ☐ Yes ☐ No
IF NO, EXPLAIN

4-3 Do key component suppliers (engines, hydraulics, controls) name the applicant as additional insured? ☐ Yes ☐ No
IF NO, EXPLAIN

4-4 Are any major components sourced from suppliers without U.S. products liability insurance? ☐ Yes ☐ No
IF YES, EXPLAIN

4-5 Do machines transmit telematics data (location, faults, hours) to the applicant? ☐ Yes ☐ No
IF YES, EXPLAIN

4-6 If yes to 4-5, is fault data reviewed for safety trends? ☐ Yes ☐ No
IF NO, EXPLAIN

4-7 Are field incident reports investigated by engineering and logged? ☐ Yes ☐ No
IF NO, EXPLAIN

4-8 Has the applicant conducted a recall or safety campaign in the past 10 years? ☐ Yes ☐ No
IF YES, EXPLAIN

4-9 Can every machine be traced by serial number to its current owner for recall notices? ☐ Yes ☐ No
IF NO, EXPLAIN

4-10 Does the applicant export machines to the EU, Canada, or Australia? ☐ Yes ☐ No
IF YES, EXPLAIN

5 PAYROLL, SALES & REVENUE

ANNUAL GROSS SALES ($)	ATTACHMENT SALES ($)	EXPORT SALES ($)	TOTAL ANNUAL PAYROLL ($)

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6 PRIOR INSURANCE & LOSS HISTORY

Attach currently valued loss runs for the last 10 years.

GL / PRODUCTS CARRIER / LIMIT	PRODUCTS DEDUCTIBLE / SIR	UMBRELLA / EXCESS LIMIT

DATE OF LOSS	DESCRIPTION	TOTAL INCURRED ($)	OPEN / CLOSED

6-1 Has a death or serious injury involving the applicant's machine produced a claim in the past 10 years? ☐ Yes ☐ No
IF YES, EXPLAIN

6-2 Has a dealer or rental company tendered a products claim to the applicant? ☐ Yes ☐ No
IF YES, EXPLAIN

6-3 Has any carrier declined, cancelled, or non-renewed coverage for this operation in the past 10 years? ☐ Yes ☐ No
IF YES, EXPLAIN

6-4 Is the applicant aware of any incident or circumstance that could give rise to a claim? ☐ Yes ☐ No
IF YES, EXPLAIN

7 RISK MANAGEMENT & SAFETY

7-1 Is there a product safety committee that reviews new designs, field incidents, and warnings? ☐ Yes ☐ No
IF NO, EXPLAIN

7-2 Is there a written recall plan naming who decides and how owners are reached? ☐ Yes ☐ No
IF NO, EXPLAIN

7-3 Are post-sale warnings or retrofit kits offered when a hazard is found in older models? ☐ Yes ☐ No
IF NO, EXPLAIN

8 SIGNATURE & FRAUD WARNING

The undersigned declares that the statements and answers given in this supplemental are true, complete and correct to the best of their knowledge, and that no material fact has been withheld or misstated. The applicant agrees that this supplemental, together with all ACORD applications and attachments, forms the basis of any submission to insurers and may be relied upon by them. Signing this supplemental does not bind coverage. This supplemental is an intake document prepared by Cory Washington & Co. LLC to support carrier submission; it does not itself provide coverage.

FRAUD NOTICE: Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance containing any materially false information, or conceals for the purpose of misleading information concerning any fact material thereto, may be committing a fraudulent insurance act, which is a crime and may subject such person to criminal and civil penalties. State-specific fraud warnings appear on the insurer's application.

APPLICANT / AUTHORIZED SIGNATURE (TYPE FULL NAME)	TITLE	DATE

PRODUCER — CORY WASHINGTON & CO. LLC	PRODUCER SIGNATURE (TYPE FULL NAME)	DATE