BOAT & MARINE DEALER SUPPLEMENTAL

Covers boat and personal watercraft dealers, including service yards, dry-stack and winter storage, brokerage, and dealer-operated marinas. Complete with ACORD 125 and 127 and a marine dealer or marina operators application. Attach a site plan showing storage areas and docks.

1 APPLICANT / DEALERSHIP INFORMATION

LEGAL BUSINESS NAME | DBA | FEIN | YEARS IN BUSINESS

MAIN LOCATION ADDRESS | CITY / STATE / ZIP | WEBSITE

Entity type:
☐ Sole proprietor ☐ Partnership ☐ LLC ☐ Corporation

PRIMARY CONTACT / TITLE | PHONE | EMAIL

DEALER / BOAT DEALER LICENSE NO. AND STATE | FRANCHISE / BRANDS CARRIED (IF ANY)

2 OPERATIONS

CATEGORY	% OF REVENUE

Categories: new boats; used boats; brokerage and consignment; personal watercraft; service and repair; storage (dry stack, yard, winter); slip rental; fuel dock; rentals or boat club; parts and accessories; other.

BOATS SOLD PER YEAR | STORAGE CAPACITY (BOATS) | SLIPS | LARGEST BOAT HANDLED (FT.)

2-1 Does the dealership operate slips, a marina, or a fuel dock? ☐ Yes ☐ No
IF YES, EXPLAIN

2-2 Does the dealership rent boats or run a boat club? ☐ Yes ☐ No
IF YES, EXPLAIN

2-3 Are liveaboards permitted at any dealer-operated dock? ☐ Yes ☐ No
IF YES, EXPLAIN

3 EXPOSURE & RISK QUESTIONS — FIRE, STORAGE & HAUL-OUT

NTSB found a 2020 Alabama marina fire spread boat to boat, killing eight people and destroying 35 vessels; the marina hadn't followed industry fire-safety practices. Recent fires started from a lightbulb left in a stored boat and a propane torch used near fuel fumes.

3-1 Are space heaters, lightbulbs, and unattended extension cords prohibited in stored boats? ☐ Yes ☐ No
IF YES, EXPLAIN

3-2 Is hot work (welding, torches) allowed only under a written permit with a fire watch? ☐ Yes ☐ No
IF YES, EXPLAIN

3-3 Is there a written fire plan reviewed with the local fire department? ☐ Yes ☐ No
IF YES, EXPLAIN

3-4 Are fire extinguishers and hose stations placed along docks and in storage yards? ☐ Yes ☐ No
IF YES, EXPLAIN

3-5 Are dry-stack and indoor storage buildings protected by automatic sprinklers? ☐ Yes ☐ No
IF YES, EXPLAIN

3-6 Are forklift and travel-lift operators trained and certified? ☐ Yes ☐ No
IF YES, EXPLAIN

3-7 Are travel lifts, forklifts, and slings inspected on a written schedule? ☐ Yes ☐ No
IF YES, EXPLAIN

3-8 Are stored boats set on inspected stands or cradles with blocking checked after storms? ☐ Yes ☐ No
IF YES, EXPLAIN

3-9 Has the dealership had a fire, a boat dropped during lifting, or boats fall from stands in the last 5 years? ☐ Yes ☐ No
IF YES, EXPLAIN

4 EXPOSURE & RISK QUESTIONS — SEA TRIALS, DELIVERIES & CUSTOMER VESSELS

4-1 Are sea trials run by staff captains who hold a USCG license or completed boating-safety training? ☐ Yes ☐ No
IF YES, EXPLAIN

4-2 Are life jackets provided for everyone aboard during sea trials and demos? ☐ Yes ☐ No
IF YES, EXPLAIN

4-3 Are customer boats inspected and photographed when taken into the dealership's care? ☐ Yes ☐ No
IF YES, EXPLAIN

4-4 Is winterization and de-winterization documented for every customer boat? ☐ Yes ☐ No
IF YES, EXPLAIN

4-5 Has a customer boat sunk, been damaged, or been lost while in the dealership's care? ☐ Yes ☐ No
IF YES, EXPLAIN

5 EXPOSURE & RISK QUESTIONS — MARINA, FUEL & DOCK ELECTRICAL (COMPLETE IF YES TO 2-1)

5-1 If yes to 2-1, is there a written fuel spill prevention and response plan? ☐ Yes ☐ No
IF YES, EXPLAIN

5-2 If yes to 2-1, is dock wiring protected by ground-fault (GFCI/ELCI) devices to prevent electric shock drowning? ☐ Yes ☐ No
IF YES, EXPLAIN

5-3 If yes to 2-1, must slip tenants carry their own boat liability insurance? ☐ Yes ☐ No
IF YES, EXPLAIN

5-4 If yes to 2-1, is swimming prohibited and signed near docks? ☐ Yes ☐ No
IF YES, EXPLAIN

6 EXPOSURE & RISK QUESTIONS — DRIVERS, LOT & SECURITY

FULL NAME	DL NO. / STATE	DATE OF BIRTH	FT / PT	FURNISHED UNIT (Y/N)	ACCIDENTS / VIOLATIONS (3 YRS)

List all owners, employees, household members, and contractors who drive dealer units; attach a schedule if more.

6-1 Are driving records checked for every listed driver at hire and at least yearly? ☐ Yes ☐ No
IF YES, EXPLAIN

6-2 Have all owners, employees, household members, and contractors who drive dealer units been listed? ☐ Yes ☐ No
IF YES, EXPLAIN

LOC #	LOT TYPE (BUILDING / FENCED LOT / OPEN LOT)	MAX INVENTORY VALUE ($)	MAX PER-UNIT VALUE ($)	AVERAGE UNIT VALUE ($)

Lot security (check all that apply):
☐ Fenced with locked gate ☐ Monitored alarm ☐ Video surveillance ☐ Security patrol or guard ☐ Lighting throughout lot
☐ Keys in locked cabinet or key system ☐ GPS trackers on units ☐ Wheel locks or barriers

Garagekeepers coverage basis requested (customer units in the dealer's care):
☐ Legal liability ☐ Direct excess ☐ Direct primary ☐ Not needed

7 PAYROLL, SALES & REVENUE

TOTAL ANNUAL PAYROLL ($)	PROJECTED ANNUAL GROSS SALES ($)	STORAGE / SLIP REVENUE ($)

8 PRIOR INSURANCE & LOSS HISTORY

Attach currently valued loss runs for the last 5 years for garage liability, dealer's physical damage, and garagekeepers.

CURRENT GARAGE / DEALER CARRIER	DEALER'S PHYSICAL DAMAGE LIMIT	GARAGEKEEPERS LIMIT

8-1 Has any carrier declined, cancelled, or non-renewed coverage in the last 5 years? ☐ Yes ☐ No
IF YES, EXPLAIN

DATE OF LOSS	DESCRIPTION	TOTAL INCURRED ($)	OPEN / CLOSED

8-2 Is the applicant aware of any incident, complaint, or circumstance not yet resulting in a claim that could reasonably give rise to one? ☐ Yes ☐ No
IF YES, EXPLAIN

9 RISK MANAGEMENT

9-1 Are dock and yard fire-safety inspections done at least monthly and logged? ☐ Yes ☐ No

IF YES, EXPLAIN

9-2 Do storage agreements require customers to carry hull insurance? ☐ Yes ☐ No

IF YES, EXPLAIN

10 SIGNATURE & FRAUD WARNING

The undersigned declares that the statements and answers given in this supplemental are true, complete and correct to the best of their knowledge, and that no material fact has been withheld or misstated. The applicant agrees that this supplemental, together with all ACORD applications and attachments, forms the basis of any submission to insurers and may be relied upon by them. Signing this supplemental does not bind coverage. This supplemental is an intake document prepared by Cory Washington & Co. LLC to support carrier submission; it does not itself provide coverage.

FRAUD NOTICE: Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance containing any materially false information, or conceals for the purpose of misleading information concerning any fact material thereto, commits a fraudulent insurance act, which is a crime and subjects such person to criminal and civil penalties. (State-specific fraud warnings apply; see state amendatory notice.)

APPLICANT / AUTHORIZED SIGNATURE (TYPE FULL NAME)	TITLE	DATE

PRODUCER — CORY WASHINGTON & CO. LLC	PRODUCER SIGNATURE (TYPE FULL NAME)	DATE