

For aerial advertising operators, including banner towing, skywriting, airships and aerostats, and drone light shows. Complete with ACORD 125. Attach a description of services, a sample client contract or engagement letter, resumes or credentials of key professionals, and five years of loss runs.

## 1 APPLICANT / BUSINESS INFORMATION

|                      |                      |                      |                      |
|----------------------|----------------------|----------------------|----------------------|
| LEGAL BUSINESS NAME  | DBA                  | FEIN                 | YEARS IN BUSINESS    |
| <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> |
| BUSINESS ADDRESS     | CITY / STATE / ZIP   | WEBSITE              |                      |
| <input type="text"/> | <input type="text"/> | <input type="text"/> |                      |

**Entity type:**  
☐ Sole proprietor    ☐ Partnership    ☐ LLC    ☐ Corporation    ☐ Nonprofit

|                         |                      |                      |
|-------------------------|----------------------|----------------------|
| PRIMARY CONTACT / TITLE | PHONE                | EMAIL                |
| <input type="text"/>    | <input type="text"/> | <input type="text"/> |

|                                |                                      |
|--------------------------------|--------------------------------------|
| LICENSES / CERTIFICATIONS HELD | PROFESSIONAL STAFF / TOTAL EMPLOYEES |
| <input type="text"/>           | <input type="text"/>                 |

## 2 OPERATIONS

**Services provided (check all that apply):**  
☐ Banner towing    ☐ Skywriting / skytyping    ☐ Airships / blimps    ☐ Tethered aerostats    ☐ Drone light shows    ☐ LED night signs  
☐ Aerial photography    ☐ Event flyovers

|                          |                      |                                |                      |
|--------------------------|----------------------|--------------------------------|----------------------|
| AIRCRAFT (TYPE / NUMBER) | DRONE FLEET SIZE     | FLIGHT HOURS OR SHOWS PER YEAR | LARGEST CROWD SIZE   |
| <input type="text"/>     | <input type="text"/> | <input type="text"/>           | <input type="text"/> |

|                               |                                  |                        |
|-------------------------------|----------------------------------|------------------------|
| LARGEST CLIENT (% OF REVENUE) | WORK OUTSIDE YOUR HOME STATE (%) | WORK SUBCONTRACTED (%) |
| <input type="text"/>          | <input type="text"/>             | <input type="text"/>   |

2-1 Do you rent or fly aircraft owned by others? ☐ Yes ☐ No  
 IF YES, EXPLAIN

2-2 Is every engagement under a signed written contract or engagement letter? ☐ Yes ☐ No  
 IF NO, EXPLAIN

2-3 Do contracts limit your liability (e.g., to fees paid)? ☐ Yes ☐ No  
 IF NO, EXPLAIN

## 3 EXPOSURE & RISK QUESTIONS — BANNER TOW, SKYWRITING & AIRSHIPS

The NTSB tied two New Jersey banner-tow crashes (2022 fatal, 2023 serious injury) to stall-spins during pickup; in 2023 the pilot flew below the company's own 55-mph pickup speed.

3-1 Does every banner pilot fly under a current FAA waiver covering banner towing? ☐ Yes ☐ No  
 IF NO, EXPLAIN

3-2 Are there written pickup and drop procedures with minimum airspeeds and flap settings? ☐ Yes ☐ No  
 IF NO, EXPLAIN

3-3 Does every banner pilot complete a supervised pickup checkout before flying alone? ☐ Yes ☐ No  
 IF NO, EXPLAIN

3-4 Can the pilot release the tow hook from the cockpit on every aircraft? ☐ Yes ☐ No  
 IF NO, EXPLAIN

3-5 Is maintenance done by an FAA-certificated mechanic or repair station? ☐ Yes ☐ No  
 IF NO, EXPLAIN

3-6 Do airport operators approve pickup and drop zones in writing? ☐ Yes ☐ No  
 IF NO, EXPLAIN

3-7 Do you operate airships, blimps, or tethered aerostats? ☐ Yes ☐ No  
IF YES, EXPLAIN

3-8 Has any aircraft had an NTSB-reportable accident or incident? ☐ Yes ☐ No  
IF YES, EXPLAIN

4 EXPOSURE & RISK QUESTIONS — DRONE LIGHT SHOWS

At a December 2024 Orlando drone show, a 7-year-old was critically injured when the show was rotated 7 degrees, putting the geofence too close to the crowd; the FAA suspended the operator's waiver nationwide.

4-1 Does every drone show run under a current Part 107 waiver for multi-drone night operations? ☐ Yes ☐ No  
IF NO, EXPLAIN

4-2 Are show files and geofences checked against the approved site plan before launch? ☐ Yes ☐ No  
IF NO, EXPLAIN

4-3 Do two licensed remote pilots confirm the pre-flight checklist? ☐ Yes ☐ No  
IF NO, EXPLAIN

4-4 Is a written minimum standoff distance kept from all spectators? ☐ Yes ☐ No  
IF NO, EXPLAIN

4-5 Do you fly next to open-air crowds of more than 1,000 people? ☐ Yes ☐ No  
IF YES, EXPLAIN

4-6 Is a go/no-go weather and wind decision recorded before every show? ☐ Yes ☐ No  
IF NO, EXPLAIN

4-7 Have you had an FAA waiver suspension or enforcement action? ☐ Yes ☐ No  
IF YES, EXPLAIN

4-8 Do sponsor contracts require you to name them as additional insured? ☐ Yes ☐ No  
IF YES, EXPLAIN

5 PAYROLL, SALES & REVENUE

ANNUAL REVENUE (\$) LARGEST SINGLE CONTRACT (\$) SUBCONTRACTOR COSTS (\$) TOTAL ANNUAL PAYROLL (\$)

6 PRIOR INSURANCE & LOSS HISTORY

CURRENT AVIATION / UAS CARRIER / LIMITS DEDUCTIBLE / RETROACTIVE DATE EXPIRATION DATE

| DATE OF CLAIM | DESCRIPTION | TOTAL INCURRED (\$) | OPEN / CLOSED |
|---------------|-------------|---------------------|---------------|
|               |             |                     |               |
|               |             |                     |               |
|               |             |                     |               |

6-1 Has a claim involved aircraft or drone damage or injury? ☐ Yes ☐ No  
IF YES, EXPLAIN

6-2 Has a client refused to pay or sued over fees in the past 5 years? ☐ Yes ☐ No  
IF YES, EXPLAIN

6-3 Has any license, certification, or registration been suspended, disciplined, or investigated? ☐ Yes ☐ No  
IF YES, EXPLAIN

6-4 Has any coverage been declined, cancelled, or non-renewed? ☐ Yes ☐ No  
IF YES, EXPLAIN

6-5 Is the applicant aware of any incident or circumstance that could give rise to a claim?

☐ Yes ☐ No

IF YES, EXPLAIN

## 7 RISK MANAGEMENT & SAFETY

7-1 Are client files and work papers retained for a set period under a written policy?

☐ Yes ☐ No

IF NO, EXPLAIN

7-2 Is multifactor authentication required for email and client data?

☐ Yes ☐ No

IF NO, EXPLAIN

7-3 Are pilot total and banner-specific hours tracked?

☐ Yes ☐ No

IF NO, EXPLAIN

7-4 Is ground crew kept clear of the pickup line?

☐ Yes ☐ No

IF NO, EXPLAIN

## 8 SIGNATURE & FRAUD WARNING

The undersigned declares that the statements and answers given in this supplemental are true, complete and correct to the best of their knowledge, and that no material fact has been withheld or misstated. The applicant agrees that this supplemental, together with all ACORD applications and attachments, forms the basis of any submission to insurers and may be relied upon by them. Signing this supplemental does not bind coverage. This supplemental is an intake document prepared by Cory Washington & Co. LLC to support carrier submission; it does not itself provide coverage.

**FRAUD NOTICE:** Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance containing any materially false information, or conceals for the purpose of misleading information concerning any fact material thereto, may be committing a fraudulent insurance act, which is a crime and may subject such person to criminal and civil penalties. State-specific fraud warnings appear on the insurer's application.

APPLICANT / AUTHORIZED SIGNATURE (TYPE FULL NAME)

TITLE

DATE

PRODUCER — CORY WASHINGTON & CO. LLC

PRODUCER SIGNATURE (TYPE FULL NAME)

DATE